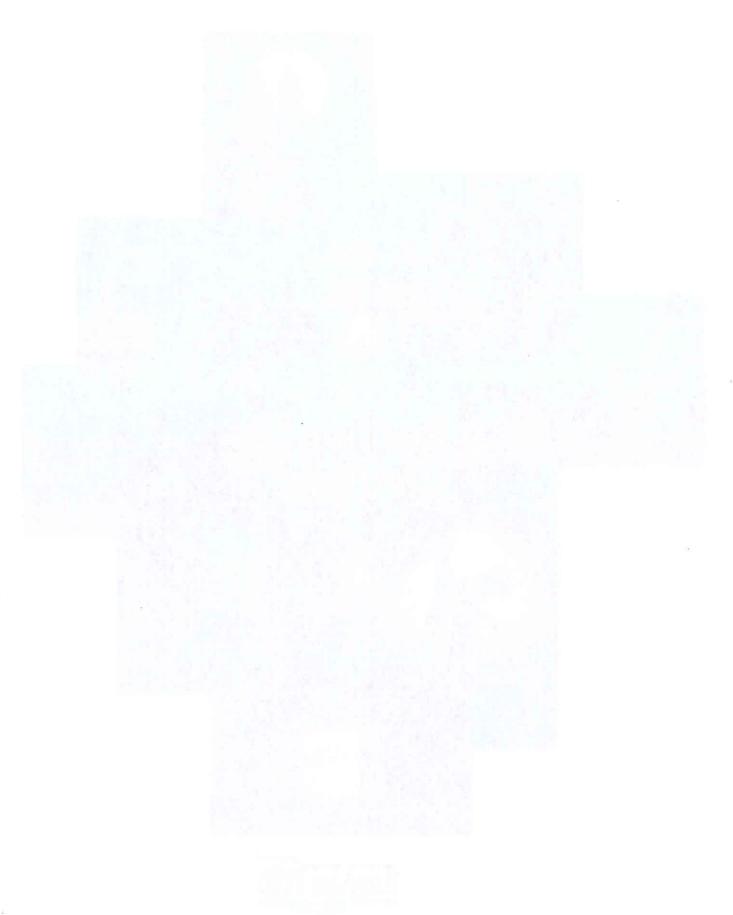
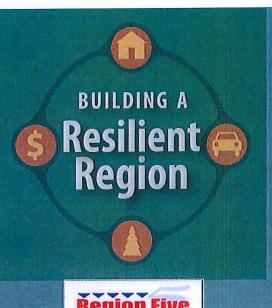




**COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY: 2015** 



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COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY: 2015

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#### www.regionfive.org www.resilientregion.org

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Cover: Baxter 371, Downtown Wadena, River scene, courtesy of the Region Five Development Commission.

# **Executive Summary**

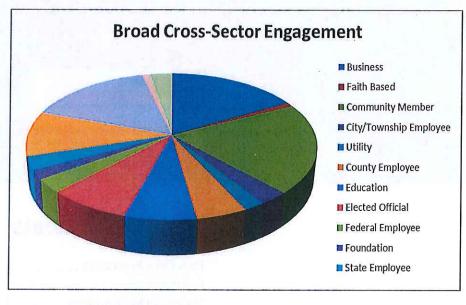
This Comprehensive Economic Development Strategy (CEDS) outlines the region's priority economic development activities in light of issues and opportunities identified in the central MN 5-county region.

This document is the annual update to our region's Five Year CEDS which was submitted in December 2011. The 2011 CEDS was developed through research of available data and through the participation processes associated with a HUD/DOT/EPA Sustainable Communities Regional Planning grant awarded in January 2011. That initiative allowed the region to create a regional plan that encompassed economic development, transportation, housing and land-use that was completed in August 2012 and is' entitled, The Resilient Region Plan. See www.resilientregion.org for additional information.

#### Integration and Participation

The HUD/DOT/EPA Sustainable Communities Regional Plan required a full integrated plan with the four disciplines of housing, transportation, land-use and economic development AND required separate regional plans for each of those disciplines. To avoid duplication of efforts, the 2011 CEDS is ALSO the Resilient Region economic development plan.

The participants in this process represent a wide cross-section of the population. Participants are beyond the typical economic development practitioners, but are retirees, students, citizens at large, veterans, unemployed, transportation experts, housing experts, entrepreneurs, and other private sector professionals. The 2011 CEDS details the demo-



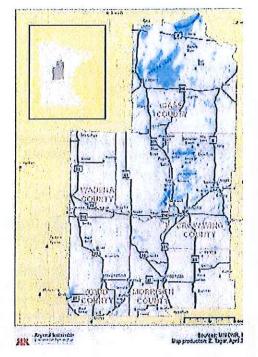
graphic breakdown of the economic development workgroup who primarily focused on the economic development section of the Resilient Region plan & CEDS, however this 2015 update of the 5-year CEDS informs EDA, the Full Consortium who worked on the Resilient Region plan and all of whom influenced this document and the Resilient Region plan.

More than 600 Engaged-From all sectors: Community Member = 20% Business = 17% Student = 16% Nonprofit = 10% Elected Official = 8% Education = 7% County Employee = 5% City/Township Employee = 3% State Employee = 3% Federal Employee = 3% Quasi-Government = 3% (EX: HRAs and REDCs) Foundation = 2% Utility = 2% Faith-Based = 1% Leech Lake Tribe = 1%

Inclusive membership was purposefully sought. Membership included elected officials, private sector representatives, representatives of non-profits, and local government employees. The working group was facilitated by two professionals from the Region Five Development Commission, one professional from the Initiative Foundation, and one professional from the University of Minnesota's Clean Energy Resource Team. However, this workgroup was not the only contributing party. Influence from transportation, housing, and land use professionals was also evident. This CEDS was also created in the spirit of Region Five **Development Commission's** mission "to enhance the vitality and quality of life in Cass, Crow Wing, Morrison, Todd and Wadena counties".

# Overview

**Central Minnesota** 



#### State of the Region

The Region Five economic development district of Minnesota is comprised of Cass, Crow Wing, Morrison, Todd and Wadena counties. It has a population of almost 180,000 living in 65 cities, 155 townships and two Tribes. Of the 65 cities, the majority have less than 500 residents. Please see additional regional data in **Appendix 1**.

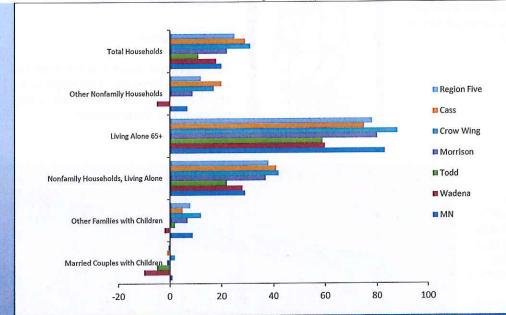
#### Demographics

On average, the residents of Region Five are different than those of the State of Minnesota and the Nation. The people of Region Five are:

 older than average with proportionally higher populations in age groups 50 and up and proportionally lower populations in age groups below 50;

- less diverse with a population that is 95 percent white with the largest minority population being Native Americans at 2.42 percent;
- culturally less diverse than average with a mere 2.7 percent of the Region's population above five speaking a language other than English at home.

It is expected that the high proportion of older populations will remain in the Region. However, there is a projected shift in household makeup with a 78 percent increase in households comprised solely of a single person 65 and over living alone. It is also expected that racial and cultural diversity will increase over time.



Total population of the region is 180,000

3 Counties in the Region are considered distressed

Most of the 65 Cities have fewer than 500 residents

Largest City; Brainerd is one of the top 20 fastest growing

Figure 1. Percent Change Household Projections (2010 - 2030)



#### Broadband/ Infrastructure

Currently 40% of the households in the region are served by broadband service for their internet connection (MHFA).

45%

#### **Housing Affordability**

Currently 45% of lower income households spend 30% or more of their income on housing.



#### **Health Care**

Currently there are 1.6 physicians and nurse practitioners per 1000 people.



#### **Growth Patterns**

Current trends show that 12,000 new homes would be added, an increase of 18%, with the average household size of 2.4.



#### Water Quality/ Lake Clarity

Lake clarity indicates the level to which you can see in to the lake. Current trend is that by 2035 665 lakes decline in lake clarity (52% of 1263 lakes).



**Current Status** 

2005/8

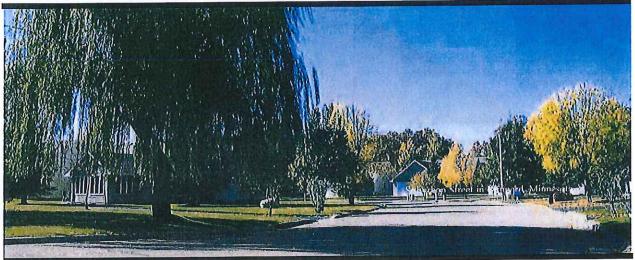
Current trends show that the region is well served by roads. The emphasis will shift to maintenance; some roads will go to low maintenance.

#### **Economic Sector Changes**

Current employment trends are
• an increase in education & health
services (7.2%) • Decrease in trade,
transportation and Utilities (-5.2%) •
increase in leisure and hospitality
(10.8%) • Decrease in Manufacturing
(- 22.6%) • Increase in Public
Administration (18.6%) • Increase in
Professional and Business services
(0.4%) • Decrease in Construction
(-25.1%) • Decrease in Financial
Activities (-1.7%) • Decrease in other
services (-8.7%) • and increase in
natural Resources and Mining
(10.2%).



# **OVERVIEW**



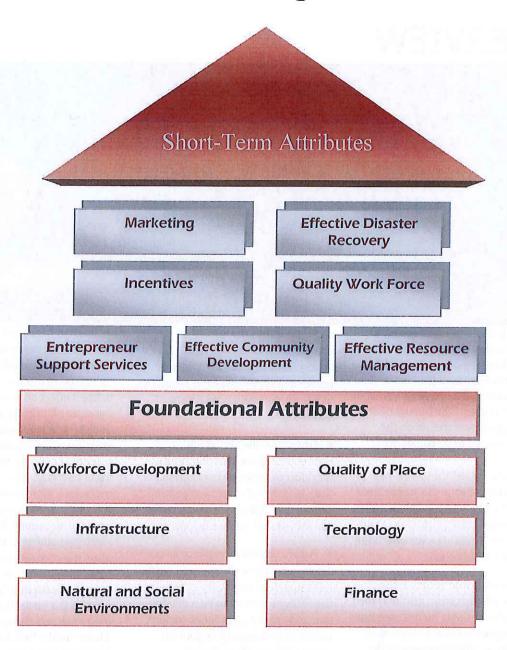
As these trends are addressed, we will need to keep in mind that our basic goal is to balance the need for both the protection of the environment and increasing economic vitality. The impact of the following facts and trends on the region also need to be considered:

- An aging population; the age of our population impacts every area that will be planned for. It will affect the housing, transportation, landuse and the workforce we will have and need for the future.
- Energy costs and sources; the costs of transportation and fuel for both residences and businesses has a great impact on rural areas, due to the decentralized nature of the region. Currently, we import almost all of our energy; could that change by utilizing more local sources?
- Health issues that affect the population; the availability of a healthy workforce, which lowers

costs and produces higher productivity, along with the accessibility and sustainability of healthcare services for our residents, will be important to our future success.

- Education; the importance of a well-educated current and future workforce cannot be overstated.
   Both in terms of wages earned and having the kind of workforce that can attract and retain businesses.
- Population demographics; as our future workforce shrinks and ages, it is important that every citizen has the skills necessary to be a productive and valued member of society, rather than being dependent on society. Ethnic diversity will continue to grow and expand from existing clusters, which are currently associated with areas with food processing jobs, and will be an important source of future workforce growth.
- · Geographic differences; while our five counties have much in common, we need to realize that not every recommendation we make will have a direct effect on every county. One example of differences is that Cass and Crow Wing County have a stronger tourism and forest products oriented economy, while Morrison, Todd and Wadena Counties have more agriculture oriented economy. It is critical to our region to consider how our economic development strategies address, and potentially alter, the current trends. We have titled the graphic on the following page the "EDA Building Blocks." This graphic is a visual that defines our long term and short term issues. These are the building blocks we intend to address to stimulate economic vitality and enhance regional prosperity. We address each of the Foundational Attributes in the "Issues and Opportunities" and later in the "Goals and Objectives" sections of the CEDS.

# **EDA Building Blocks**



Building Blocks in the "Issues and Opportunities" and later in the "Goals and Objectives" sections of the CEDS.

**Economic Development** Issues and Opportunities

Issues in the area of economic development were identified through the Resilient Region planning process. The economic development working group identified issues in the THEMES of:

- Workforce Development
- Technological Innovation
- Infrastructure
- Natural and Social Environments
- Finance
- Quality of Life

#### Workforce Development

Issue: The primary issue in workforce development is to understand the existing workforce, the needs of the region's major employment sectors, and the needs of projected high growth industries. With better understanding is a better possibility to train the workforce to transition away from "legacy" industries, those industries in decline. Equally important is a continued assessment of the skills and aptitudes within the existing unemployed and underemployed workforce. Other key questions must be answered including: how to keep young workers in the region, how to attract & retain talent, and how to best utilize an older workforce.

Opportunities: The opportunity is to look at long-term employment projections for the region. The Minnesota Department of Employment and Economic Development has identified, by industry and job type, where new employees will likely be needed to replace existing employees or will be needed to fill newly created positions. Assuring that we are preparing our workforce is essential to allow the economy to function with less restriction and

supply people with living wage jobs.

#### **Technology**

Issue: Not all of the jobs lost in the past ten years were to developing countries with lax regulatory oversight and low wages. In fact, many jobs were lost to advancements in technology and related productivity gains. The region has many companies that are working within energy related fields. It is important that advances in energy related technologies be capitalized on and advanced in the region.

Opportunities: Optimizing broadband can create productivity gains and a potentially displace employees in manufacturing and other sectors; however the same broadband expansion can increase telecommunicating and home based businesses. Our focus will be to expand broadband and provide new opportunities to displaced employees. Additionally, we can create a more energy efficient region through working with utilities and emphasizing energy efficiency. Employ education and outreach to capitalize on technological advancements in energy including smart grid technologies and renewable energy conducive to our region such as geothermal, solar, wind, biomass, energy storage and hydropower.

#### Infrastructure

Issue: The availability of suitable infrastructure is critical for communities and businesses alike. While dependence on certain types of infrastructure can vary greatly from industry to industry, availability of transportation systems is vital for movement of goods and the workforce. Many towns throughout the region



face the financial burden of replacing sewer and water lines and/or wastewater treatment facilities. Many small towns have aging populations which can make the cost prohibitive. In many parts of the region, traditional infrastructure is nearing the end of its useful life, especially sewer and water infrastructure.

Opportunities: The opportunity for the region is to look at ways to decrease traditional transportation and implement innovative means of transport. These include options such as public transit, carpooling, walking, biking and telecommuting for work. Knowing that the sewer and water infrastructure is nearing the end of its usefulness in many areas, we can plan for maintenance,

upgrading, and eventual replacement of drinking water and wastewater systems throughout the region.

#### Natural and Social Environments

Issue: It is imperative to realize that economic development and natural /social resources are not opposing worlds; in fact, the two areas are closely related. The region's economic vitality will be directly impacted by the preservation and

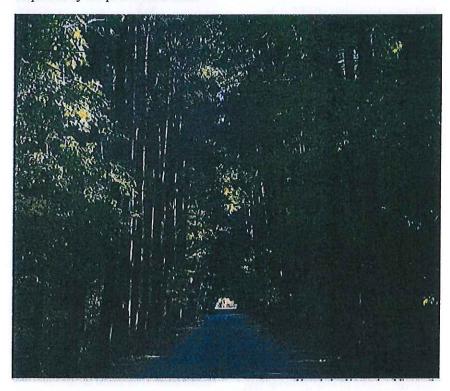
engines like the tourism and forest products industries. Other parts of the region are used primarily for agricultural purposes, providing an opportunity to take advantage of the growing local foods movement and energy-related crop cultivation. This wide range of opportunities, along with an ample supply of clean, fresh water, attracts people to live, work and recreate in the region.

microenterprise loan funds, Angel funds, Property Assessed Clean Energy RLF's or local venture capital financing to ensure capital is readily available for new and expanding businesses in the region.

#### Quality of Place

Issue: As the region's population changes and becomes more diverse, the need for new workers increases. Our region must offer services and opportunities to welcome newcomers into our communities and workforce.

Opportunities: Although our future workforce is shrinking and ages, we can focus on every citizen having the skills necessary to be productive, valued, and self-reliant, rather than dependent on society. Expanding our quality of life through a thriving art community will create economic stability. Ethnic diversity will continue to grow and expand from existing clusters that are now mostly associated with areas of food processing jobs and will be an important source of future workforce growth. The region's aging population impacts every area for which we are planning. Housing, transportation, land use, and the current and future workforce will all be affected by the age of our population.



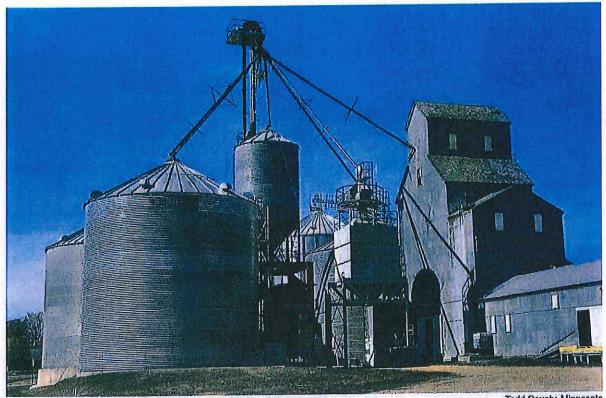
utilization of the region's land, water and cultural assets. We must look beyond short-sighted visions leading to sprawl, environmental degradation, and infrastructure maintenance and replacement costs burdening taxpayers with continuing financial obligations. Instead, we can improve our environmental and economic outlook by promoting land use plans addressing and balancing long-term economic and environmental needs.

**Opportunities:** The five-county region is defined by its rich and diverse natural resources. Healthy forests and lakes drive regional economic

#### **Finance**

Issue: The availability of capital to new and expanding businesses in the Region is an issue. In today's credit market, accessing capital can be a big challenge for businesses, especially for entrepreneurs and companies in research and development stages; the very companies the Region would like to promote.

**Opportunities:** The region can focus on obtaining alternative financing mechanisms to fill this void, such as



#### Todd County, Minnesota

# **Goals and Objectives**

The following goals and objectives are crafted for each THEME area;

- Workforce Development
- **Technology**
- Infrastructure
- Natural and Social Environments
- Finance
- Quality of Life

The Goals/Objectives were developed as recommendations from the economic development working group in the Resilient Region Planning process. Each Goals/Objective is associated with attainable performance measures.

#### Workforce Development

(WD1) Improve the High School focus on workforce development:

- · Foster advanced placement and college curriculums in school districts. Educate parents about the opportunities available to their students.
- Promote entrepreneurial skills in High School and at technical colleges. Involve students in hands-on work experience, on the job training and paid internships. Provide training in creative thinking and plan development.
- · Promote soft skills in High School such as financial literacy.
- Early on, create a more technical

- assessment of interests and skills of High School students.
- Provide Middle and High School students, their teachers, and parents with information on high demand and high pay jobs.

#### Performance measure:

Our High Schools will have implemented new programs to provide a well-qualified future workforce.

(WD2) Engage and re-tool the senior workforce:

- Encourage older populations to maintain competency with emerging technologies.
- Capitalize on experienced professionals to advise and train the less experienced.



Nisswa, Minnesota

 Encourage employers to recruit across the experience (and age) spectrum of the workforce.

#### Performance measure:

The senior workforce is maintaining employment longer and seeking adult education opportunities.

#### (WD3) Inventory and Assess:

- Conduct an assessment of the demographic and skills makeup/aptitudes in the region's major employment sectors, including incumbent workforce sectors and the unemployed and underemployed workforce.
- Inventory skills of the current workforce, including the unemployed and underemployed.
- Develop core educational disciplines at basic levels to provide greater flexibility for workers throughout their career.

#### Performance measure:

This information is used to identify gaps and gain a better

understanding of what education is needed to fill these gaps.

# (WD4) Business Sector engagement:

- Encourage businesses and industries to be proactive with preparing the future workforce by collaborations with educational institutions at all levels.
- Combine the concepts of on the job training and lateral training
- Encourage an "educational cluster" to be housed in this region, such as focusing on STEM type training opportunities.

#### Performance measure:

The business sector is making an effort to be proactive in preparing the region's future workforce.

#### Technology

(T1) Identify key technology areas that directly impact economic competitiveness:

• Identify industry clusters where

- public and private resources can be concentrated to enhance regional competitiveness through innovation, such as in manufacturing.
- Support energy related start-ups while encouraging innovation specifically to better technologies related to base load energy production.

#### Performance measure:

The economic engines have been identified and resources will be obtained to move forward those priority industries.

(T2) Advance fiber to the commercial and residential premises:

- Promote broadband development.
- Create a business plan that facilitates telecommuting jobs.
- Develop a recruiting initiative to attract and grow technology oriented companies.
- Determine the compatibility and interface between communications and smart grid technology systems.

#### Performance measure:

The number of households in the region served by high-speed internet services rises from the current level of 40% to 95% served.

(T3) Improve collaboration between public and private sectors to increase technology delivery and use: AND

Implement new technology in energy and other utility delivery: (sewer, garbage, and water)

- Work with Habitat for Humanity to build additional energy efficient homes and other CAP agencies to weatherize homes.
- Use technology to support

- healthcare delivery in rural areas.
- · Cost share on delivery of technology services in the private, public, and nonprofit sectors.
- Encourage use of technology in education.

#### Performance Measure:

There is increased collaboration between public and private sectors to implement new energy technologies, including state and federal financing for private/public partnerships.

(T4) Capitalize on technology innovation in the field of energy:

· Encourage and teach

- conservation as the first step, then use all resources to advance practical renewable energy technologies
- Support research on conservation and renewable technologies
- Create an energy incubator campus, leverage existing expertise and create target incentives to advance the commercialization of cleangreen sustainable enterprises.

#### Performance measures:

The region will be educated on the benefits of conservation and green technology.



#### Infrastructure

(I1) Create an affordable regional approach to delivering sewer and water systems:

- Provide incentives for consolidation and infill.
- Explore and utilize options for regionalization of certain infrastructure systems such as wastewater treatment.
- Advance implementation of best management practices in storm water management: reducing flows, recapturing, and conveying flows more

#### Performance measure:

Active Transportation projects and programs will be visible and coordination with MN Department of Transportation and the UofM Center for Transportation Studies will continue to assess and improve efficient transportation options.

#### Natural and Social Environment

#### (N1) Local Foods

 Increase local demand of citizens, institutions, and businesses for locally produced

- Educate the public to increase agriculture awareness. Use a "cradle to grave" program to educate the public on environmental issues including: local foods, agriculture awareness, natural resources,
- Develop collaborations that use and enhance local culture; such as collaboration between mental healthcare professionals, artists and local food producers.

# **Performance measure:** The region is educated on



appropriately.

 Investigate innovative technologies for drinking water and wastewater infrastructure.

#### Performance measure:

All housing is served by clean, safe drinking water and a functioning waste water treatment system.

#### (12) Transportation

- Plan multi-modal options (biking, walking, and autos) on projects where it makes sense.
- Assess the potential for stateof-the-art logistics technologies to improve the efficient transportation of goods and people.

goods. Increase transportation opportunities for community members, including seniors and low in come citizens, to access local foods.

- Encourage local producers and distributors to use sustainable practices such as the use of recyclable and reusable containers for packaging.
- Enhance small farm training; Increase Ag education in our schools from kindergarten up, include home processing and food preparation, saving seeds.
- Create a distribution and marketing network for local products including transport and bulk stores for goods.

agriculture awareness and schools have implemented programs on small farm training. A sustainable Food HUB has been established that includes local food distribution and food processing.

#### (N2) Value Cultural Differences

- Cultural and geographical differences in the five county region may be used to create "cultural gardens" throughout the Region to support cultural uniqueness as a tourism strategy.
- Arts and local particularities should be funded to support the creation of these cultural gardens.

**Performance measure:**The region will encourage

economic gardening practices within the art cluster and witness a visible presence of public art. The region includes artists as creative place makers in economic development planning.

#### (N3) Prioritize Protection

- Discourage inefficient sprawl; Sprawl is fiscally and environmentally irresponsible, In order to discourage sprawl, communities should incentivize infill, mixed-use, pedestrianfriendly development opportunities in urban cores.
- Water quality protection;
   Healthy lakes, rivers, streams
   and wetlands contribute to a
   healthy regional economy, and
   communities with a clean,
   abundant supply of fresh water
   will always attract people to live,
   work and recreate.
- More restrictive regulations for hazardous material disposal should also be considered.

#### Performance measure:

There is balance within the region by creating healthy, livable affordable communities for humans that are also healthy, livable spaces for other plant and animal life.

#### (N4) Get the DATA & Measure

- Collect and manage data resources to better inform and evaluate economic development activities region-wide and in specific communities. One way of doing this may be by spatially orienting data.
- Use this data to assess
   resources related to elements
   that make our region (and each
   sub-region within) unique from
   another area. Identify and
   "name" these areas and use the
   unique qualifier to market the
   Region and to create
   regionalism and sub-regionalism.

#### Performance measure:

The region has created a framework to collect and deliver data that measures quality of life.

#### Finance

**(F1)** Provide gap financing through revolving loan funds

- Create additional revolving loan funds or foster the growth of existing funds that have the most lending expertise, best access to funding sources, and most experience delivering technical assistance to work with entrepreneurs and small businesses.
- Consider creating revolving loan funds for the purposes of financing broadband investments and financing business in the energy sector.

#### Performance measure:

The number of gap financing opportunities in the region grows and the lending criterion expands to cover broadband and energy related development.

(F2) Provide tax benefits for businesses that move forward the triple bottom line; a balanced approach that considers environmental impacts, economic impacts, and impacts of actions on social vitality.



- Create incentives (tax credits or licensure requirements) to promote expansion of broadband access into rural and remote geographies, in a strategic manner.
- Create more financial incentives for businesses that go out of their way to protect the environment, including the use of alternative energy sources.
- Provide more financial incentives to business and individuals that utilize alternative energy and efficiencies.
- Work with local governments to levy taxes for sustainable and renewable cost savings projects.
- Secure funding for a revolving loan fund that focuses on microlending with delivery of high volumes of technical assistance.

#### Performance measure:

The region offers additional financial incentives for businesses and individuals that protect the environment and/or use alternative energy.

# (F3) Expand business training and technical assistance

- Provide loan and grant application writing workshops for small business entrepreneurs, As well as have professional grant writers available to assist in accessing startup funding.
- Involve local schools in future planning processes to create a thriving community, because young creative minds bring new ideas.
- Create "homestretch" classes for business to improve capital in our community's business and industries.
- Utilize county economic development organizations to acquire financing and to structure debt and capital financing of investment deals.

- Continue to work with Region Five Development Commission to access State and Federal dollars for start-up capital.
- Work on a regional scale with multiple economic development organizations, working together to apply for and create funding for regional programs.

#### Performance measure:

Communities have additional knowledge of the options available to them and know how to use those opportunities to improve community and individual economic decisions and impacts.

**(F4)** Create a local angel investment pool to increase capital financing of local businesses:

- Develop a process to obtain capital from individual businesses within the region's circle.
- Create greater knowledge and information to expand network capacity.
- Bring local venture capitalists and entrepreneurs to the same table, Encourage capitalists to provide capital financing for startup businesses.
- Encourage community development financial institutions to provide capital to local business.
- Develop greater private and public sector leveraging capacity and when offering risk-based lending, such as the revolving loan pools.

#### Performance measure:

Businesses have access to angel investment pools and capital for early stage investments.

(F5) Promote "pilot programs":

 Seek new financing options. Give preferred grant and award points to applicants seeking to expand education and training programs with multi-discipline impacts.

#### Performance measure:

Prioritized projects from the submitted CEDS projects have multi-discipline and multi-jurisdictional impacts. Pilot projects are encouraged as a way to scale model innovative ideas.

#### Quality of Life

(Q1) Diverse workforce

- Use data to track and identify areas in the region where newcomers are commonly locating.
- Research and map existing and planned services for newcomers in areas where they live and/or tend to be locating.
- Collaborate with local governments, schools, nonprofits, churches, and local businesses to identify and address gaps in services needed to incorporate newcomers into the social and work fabric of the region.

#### Performance measure:

We have identified and published necessary information for regional newcomers to identify planned services in their area.

# **Communications**

Prioritization of strategic projects, programs, and activities 'Through the Creating a Resilient Community planning process, project ideas were solicited from the Region and prioritized by a group of regional leaders, including private sector representatives, public officials, community leaders, private individuals, workforce development, higher education and economic development practitioners. A survey was sent to community stakeholders to solicit project ideas. This has been a successful process and used for the last four years with a very good response.

The survey encouraged respondents to think about the state and needs of the specific communities they worked in and represented. The importance of projects with multi-disciplinary and multi-jurisdictional impact was also stressed.

There were 22 respondents to this survey, all who met minimum criteria required to be evaluated. See **Appendix 2** for evaluation criteria.

The project submittals were evaluated using a score and rank process based on criteria established from the HUD/DOT/EPA Sustainable Communities grant, from EDA investment priorities, from perceived project feasibility and

some evaluator discretion.

Evaluators were sectioned into four groups of reviewers. Each group reviewed a set of four project submittals on September 30, 2015 at Prairie Bay in Baxter, MN. Evaluators shared their score and rank of each project with others that reviewed the same projects. This group identified TWO projects they believed to be the best, based on evaluation criteria to reach eight vital projects.

The four tables presented their top project ideas to the entire body of evaluators. Through group discussion



Resilient Community Planning

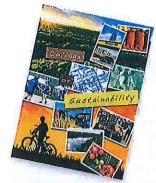
of the submitted projects an additional two projects were added to the list, for a total of ten priority projects. The ten projects presented to the large group are identified as vital projects. Agencies whom take leadership roles on each project are identified as well as the projects submitted including the prioritized "Vital projects" are indicated in Appendix 3.

#### **CEDS Action Plan**

See <u>appendix 4</u> for status of recent grant submittals related to economic development projects and activities.

Geography of Development
Activities - Although some of
the project ideas submitted are
focused on only a single
jurisdiction within the region
the reviewing committee has
identified ways that these
projects may be scaled more
appropriately. For example,
project three serves a single
city, but the reviewing
committee paired it with

project two which is to serve an entire county in a similar vein.



Local Action & Partnerships -Projects - The first action is a very conceptual and long-term focus to maintain high levels of participation and community involvement; to capture the community capacity that been built during the ongoing Resilient Region planning process. Part of this effort will be to annually solicit economic development project ideas from community stakeholders and evaluate them. This process will be improved based on feedback from project proposers, evaluators, and the Commission staff. The goal of this is to

maintain the flow of ideas and the multi-disciplinary and multijurisdictional work in the community.

A focus of this CEDS Action Plan is to promote those projects deemed as vital. It is perceived that with further development these projects will be viable funding options. The R5DC will solicit from each of these vital project proposers a white paper, flushing out more detail and developing the project idea more fully. Input from the evaluator group will be returned to project proposers to the ends of making projects stronger candidates for funding. This white paper will be taken to funders.

It was stated in the 2011 CEDS that "Over the next few months the R5DC staff, will work with the individuals and organizations with proposed vital projects to fully develop their idea, market their idea with organizations in the Region, and seek funding opportunities as they become available.





Happy Dancing Turtle Conference, Pine River, Minnesota

Region Five Development Commission has been awarded an application to USDA for the 2012 and 2013 'Vital Projects' We are looking forward to helping move those projects towards implementation!

Another main focus of Local Action of this CEDS Action Plan is to support the local economic development goals through regional activities that add value to local work:

Several economic development organizations exist within the region at varying scales. These organizations include the Cass County Economic Development Corporation (EDO), the Brainerd Lakes Area EDO, Community Development of Morrison County, the Todd County Development Corp., Wadena area EDO, and Long Prairie EDO to name only a few. Most of our cities engage in economic development activities; our strategy is to assist in regional projects and strategies that these rural small communities could not succeed at alone.

The local Philanthropic foundations have been increasingly generous in supporting economic development activities. Continuing these relationships will be a significance part of this action plan. The local foundations including: BUSH

Foundation, Initiative Foundation, Blandin Foundation, Otto Bremer Foundation and others have all supported economic development activities/projects/programs over the last few years. Given the continued cuts at the federal level, our region sees the approach to nurture these relationships as practical and judicious.

State Action & Partnerships Projects - The State of Minnesota's Department of Employment and Economic Development (DEED) has created a list of strategies and key actions related to their activities in the State. Obviously, many are similar to those of Region Five. In fact, DEED cites as one of their Key Actions the need to identify and support initiatives that strengthen regional economies. Along with this they wish to align program investments with state and regional strategies. DEED calls this creating a "culture of sustainable collaboration." The regional approach of Region Five that emphasizes collaboration across disciplines and jurisdictions parallels the State's strategies and actions well.

Several of the DEED programs are accessed and DEED frequently partners and funds projects within the region.

DEED invests support in the Region through Minnesota Workforce Centers. These centers are located in Brainerd, Little Falls, and Wadena and support the workforce as one-stop locations for job seekers and businesses.

Region Five Development
Commission is in early program
development stages with the other
Minnesota Regional Development
Organizations to prepare a Greater
MN Economic Development
Strategy. This rural statewide
approach has the potential to
collectively move the dial and
advance DEED and MN RDO aligned
strategies.

In addition to DEED, the other state agencies that have recently funded local economic development projects and programs include: Minnesota Department of Transportation, MN Dept. of Heath. MN Dept. of Ag and the MN Housing and Redevelopment Authority.

Federal Action & Partnerships-In addition to the EDA relationship and accessing the Public Works funding for infrastructure improvement projects there have been several other federal agencies

who have funded economic development projects and several more who have been applied to. Some of these federal agencies include: Homeland Security, DOT, EPA, HUD, USDA Rural Development, HHS.

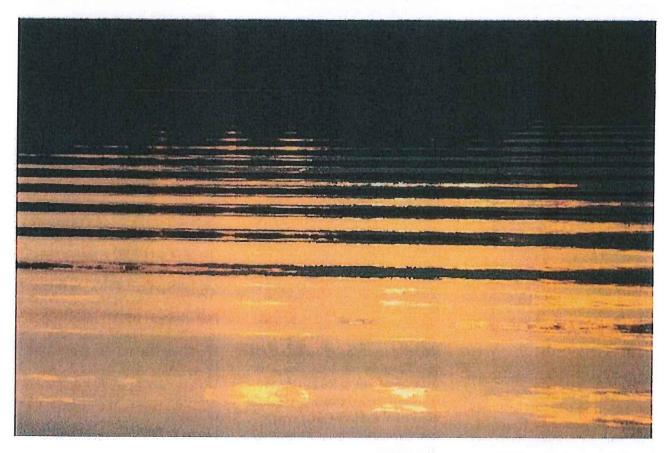
#### **CEDS Approval Process**

See appendix 5 for a visual of the CEDS Approval process and list of EDD Governing Body members and members of the CEDS Strategy Committee.

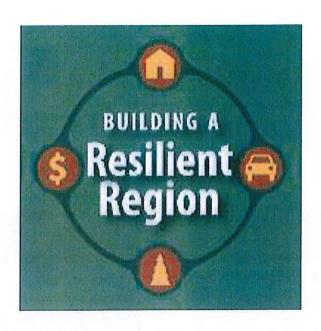
The North Central Economic Development Association is a 501c3 of the Region Five Development Commission and was established as a private sector group to oversee the program activities and provide industry best management practices to the Commission's Revolving Loan Funds. This group of 15 private sector individuals

meet with the 24 elected officials from Region Five Development Commission bi-annually to discuss the CEDS and to provide oversight. Together, these two groups are the EDD Governing Body. The EDD Governing Body totals 39 individuals representing the private and public sectors with geographic equity.

The EDD Governing Body created a separate CEDS Strategy committed to review the project proposals and to assist with implementation of the CEDS strategies. The CEDS Strategy Committee is comprised of individuals from the Resilient Region Advisory Board and additional private sector and non-profit individuals.



Cass County, Minnesota



# Appendix 1

Regional Data





# REGION FIVE DEVELOPMENT COMMISSION

# COMPRHENSIVE ECONOMIC DEVELOPMNET STRATEGY

CEDS 2015

### Regional Data

#### Social Characteristics -

Social measures of the Region differ from the State and Nation as well. The Region boasts a higher than average number of veterans than the State and the Nation. Veterans comprise a range of 12.4 percent of Morrison County to 15.8 of Cass County. In addition, Households in the Region are slightly smaller than households in other communities,

# 65 + with Income Below Poverty Level

- ♦ Cass 7.7%
- ♦ Crow Wing 9.3%
- ♦ Morrison 16.9%
- ♦ Todd 11.7%
- ♦ Wadena 20.2%

#### <u>Economic</u>

#### Circumstances -

Poverty is a pervasive issue throughout non-metro Minnesota, including Region Five. The per capita income of individuals in the Region is 23,177 dollars according to the 2010 census, compared to the state average of 29,431 dollars. The population age 18-64 of Region Five living in poverty is 11.5 percent, 2.1 percent more than the state

average.

Even more alarming are the rates of children living in families of poverty. For example, in Cass, Todd, and Wadena Counties there are 23.8, 19.2, and 21.6 percent of children living in poverty, respectively. All three of these counties show a greater percentage of children living in poverty than the nation, which on average has 18.2 percent of its children living in poverty. The remaining two

counties, Crow Wing and Morrison have a smaller percentage of children living in families of poverty than the Nation, however, more than the State. Ultimately Region Five has a disproportionate amount of children in families living in poverty.

#### **Aging Population**

In the next 20 years, it is projected that one in five people will be over the age of 65.

The average life expectancy of Minnesotan's is 79.1 years

Age 65 + Living alone in 2010 is 9.1% or 24,896 of the elderly individuals

#### Figure 2. A Snapshot of Region Five Labor Market

A STATE OF THE PARTY OF THE PAR	new life of the Post		
	Average Weekly Wage 2010 (\$)	Labor Force July 2011	Unemploy- ment July 2011 (%)
Region 5	581	88,842	8.50
Cass	484	14,849	9.0
Crow Wing	612	35,429	8.90
Morrison	584	18,887	8.30
Todd	583	13,148	6.90
Wadena	593	6,529	8.60

#### WORKFORCE

As of July 2011 the unemployment rate in Region Five was 8.5 percent. The regional unemployment, like Minnesota's and the Nation's has seen a steady decrease, when adjusted for seasonal unemployment.

A snapshot of the Region Five labor market for July 2011 is depicted in Figure 2. Within Region Five, Todd County has the lowest unemployment rate of 6.5 percent. The highest unemployment rate exists within Cass County at 9 percent. Wages in Region Five have increased 24.9 percent from 2000 to 2010.

#### **EDUCATION**

Region Five and the Nation have similar percentages of population with less than a High School Diploma or GED (Figure 3). However, Region Five has a greater percentage of the population with a High School Diploma or GED, about six percent more for men and 4 percent more for women. Comparing the Region to the Nation there are less people with Bachelor's, Master's, and Doctorate degrees but more people with

Associate degrees.

Possibly contributing to different levels of educational attainment is the historic unavailability of advanced degree programs in the Region. Within the Region there exists only two year degree opportunities through Minnesota State Colleges and Universities. However, some four year opportunities are available in conjunction with other educational institutions out-

side of the Region. Region
Five has three Minnesota
State College and University
Campuses, the Central Lakes
Community College Campus
at Staples, the Central Lakes
Community College Campus
at Brainerd, and the Minnesota State Community and
Technical College in Wadena.
Additional workforce development resources include the
Rural Minnesota Concentrated Employment Program.

July 2011 the unemployment rate in Region Five was 8.5%

	Fig	ure 3. Rel	ative Educati	ional Attainme	ent by Location	on and Sex	
		Less than HS	HS Diploma	Associate's	Bachelor's	Master's/other Pro- fessional	Doctorate
Region Five	Men	41.3%	36.1%	6.7%	10.1%	5.4%	0.4%
	Women	40.2%	37.2%	8.2%	10.8%	3.4%	0.1%
Minnesota	Men	35.6%	28.3%	7.3%	19.1%	8.3%	1.3%
	Women	36.4%	29.3%	8.0%	19.1%	6.6%	0.5%
Nation	Men	40.5%	27.6%	5.8%	16.1%	8.6%	1.4%
	Women	40.8%	29.6%	6.8%	15.0%	7.2%	0.6%

#### GEOGRAPHY

Region Five is frequently a summer destination for recreation. Many people maintain weekend residences or rent lodgings for the purpose of escaping the metropolitan area and enjoying the beautiful natural endowments of the region: the lakes and the forests. These activities, although generating regional income, also create a greater demand for permanent infrastructure investments.

#### AIRPORTS

Prior studies of communities in the Region have identified over 30 airports, ranging from grass strips to full service airports. The Brainerd Lakes Regional Airport serves as a key transportation hub, with direct service provided by a handful of airlines including Mesaba Airlines. Services and maintenance facilities are also available for personal aircraft at this location.

#### ROADS

The region has several transportation routes that intersect the area. Major transportation routes include U.S. Highway 10 that runs through three of the five counties— Morrison, Todd and Wadena. Cass and Crow Wing counties are served by State Highways210 and 371. Highway 371 serves as the main thoroughfare for tourists and vacationers traveling from the Twin Cities metro area to the Brainerd -Baxter micropolitan area and further north to the City of Walker.

#### **BUSINESS STATISTICS**

Region Five boasts a variety of industries. Some of the key industries are agricultural products, processed food, transportation logistics, and heavy equipment; the types of industries one might expect to be prevalent in rural Minnesota. However, it might be surprising to find out that the medical devices industry and information technologies are also important in the region.

Overall there has been a 5.4 percent growth in the number of establishments in the region and a 2.7 percent growth in the number of employees. The three biggest employers are 1)Education and Health Services with 16,200 employees on average throughout 2010; 2) Trade, Transportation and Utilities with 11,724 employees; and 3) Leisure and Hospitality with 8,401 employees. Since 2000 Education and Health Services has increased employment by

26.2 percent making it the largest employer and fastest growing industry. The growth seen in Education and Health Services is second only to Natural Resources and Mining which employs only a small portion of the population. Financial Activities and Professional and Business Services have added a significant number of employees, approximately 6,000. However, Manufacturing, Construction, Other Services have all taken employment losses in the double digits. A 2008 analysis of Central Minnesota industries performed at the University Minnesota identified a number of regionally strong industry clusters. Two components were used in this analysis: the first is an analytical tool called a location quotient that identifies a region's share of employment in a particular industry compared to the Nation's share of employment in the same

industry. The second component is a cluster analysis using industry clusters identified by Michael Porter, a nationally renowned author and researcher in economic development. The industries are identified as clusters because they benefit from proximity, related processes and innovations, and intercommunication. It is hypothesized that clusters aid in business development.

Figure 4 depicts location quotients of basic industries in Central Minnesota; industries that generate wealth for the Region. For example, prefabricated enclosures exhibit the highest location quotient with a location quotient value of 4.5. Public investment in particular industries may be valuable for the Region, but factors other than clusters and location quotients need to be examined. Also important is whether or not an industry is growing or waning and its overall size. A large industry that is

growing on its own accord may not be ripe for investment. Although a small industry with a large potential market share to capture, but is not growing as fast as it could be may be a great place for public investment.

Figure 4. Central Minnesota B and Location Quoti	
Prefabricated Enclosures	4.5
Building Fixtures, Equip- ment and Services	3.5
Processed Food	2.9
Heavy Machinery	2.8
Agricultural Products	2.7
Construction Materials	2.5
Power Generation	2.3
Medical Devices	1,6
Forest Products	1.6
Metal Manufacturing	1.5
Publishing and Printing	1,4
Production Technology	1.4
Motor Driven Products	1.3
Information Technology	1.2
Heavy Construction Services	1.1
Automotive	1.1

#### RAIL

Several communities maintain rail access. One community, the City of Staples, has an Amtrak rail stop. Throughout the region there are a handful of industrial parks that have access to rail siding.

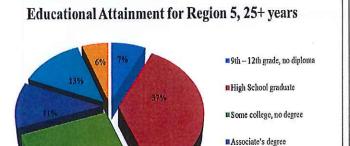
#### PUBLIC TRANSPORTATION

In terms of public transportation, few communities are well served in the region. There are a handful of public buses and taxi companies that tend to serve the larger communities, like Brainerd and Baxter, leaving less-populated counties and communities in the Region without public transportation options.

#### ENVIRONMENTAL ISSUES AND REGULATIONS

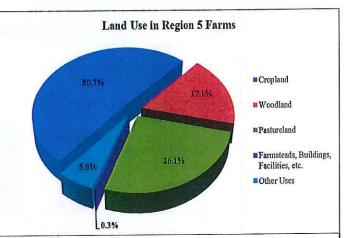
A significant source of development regulation is the relatively high proportion of water bodies in the northern counties of Region Five, namely Cass and Crow Wing Counties. Respectively 16 and 14 percent of their land is covered in surface waters, much larger than the State average of eight percent. Open water doesn't merely cause a regulatory burden. It's also a strong source for economic gain through tourism.

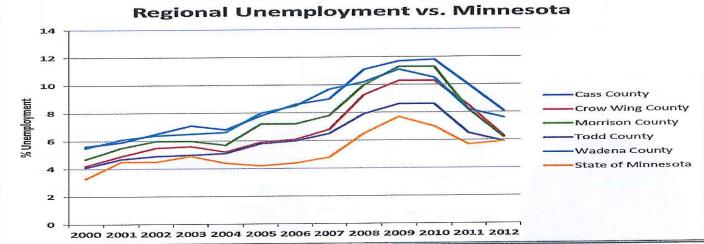
# Data at a Glance

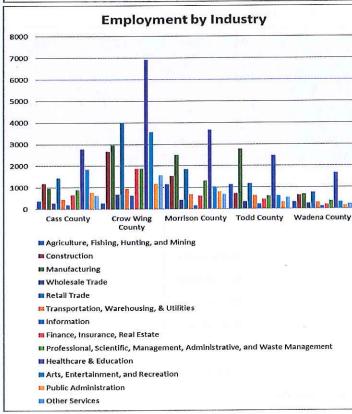


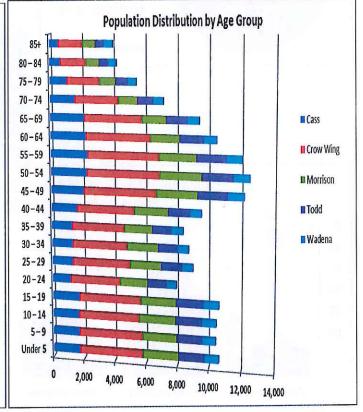
Bachelor's degree

Graduate or professional degree

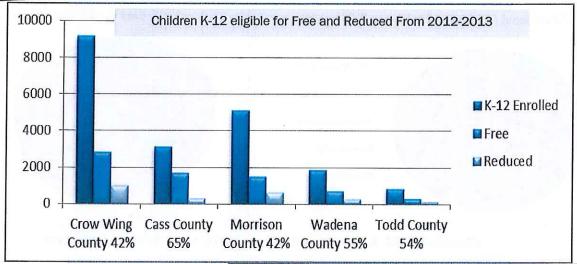


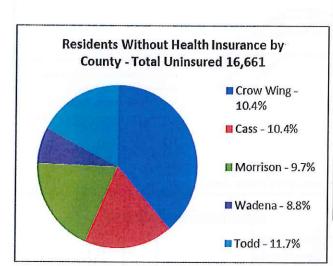


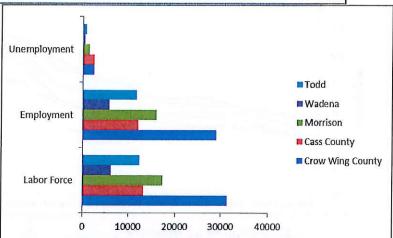




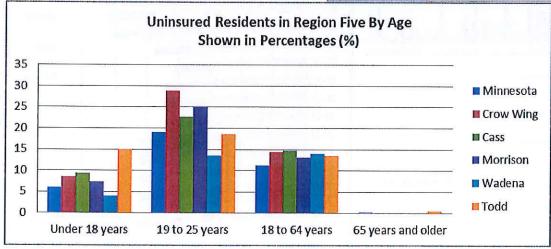
# **Data at a Glance**

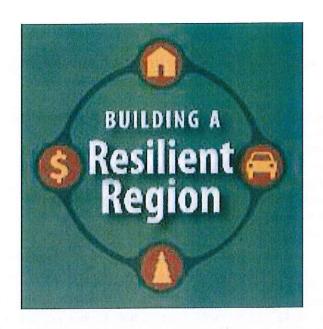






County	Labor Force	Employ- ment	Unemploy- ment	Unemploy- ment Rate
Cass	13,255	12,041	1,214	9.20%
Crow Wing	31,309	28,929	2,380	7.60%
Morrison	17,306	15,994	1,312	7.60%
Todd	12,410	11,676	734	5.90%
Wadena	6,234	5,801	433	6,90%
Minnesota	2,963,358	2,825,408	9,984,000	4.70%



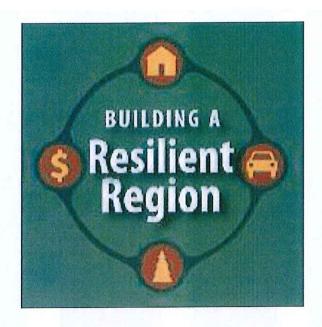


# Appendix 2

**Evaluation Criteria** 



REVIEWERS CRITERIA: use to review and score each application.	Rating Scale	Score
HUD/EPA/DOT	MAX POINTS	
1. Regionally-focused, Inclusive, & Cross-Discipline Project. Highest priority will be given to projects that are cross-disciplinary – in that they address Housing, Transportation, Economic Development (energy, local foods, broadband, emerging high growth sectors) and Land Use OR are multi-jurisdictional OR have the potential to "scale up" to multi-jurisdictional.	2	
2. Addresses Regional Issues Identified by the Resilient Region Plan. Projects must address at least one of the Resilient Region Plan Goals, Recommendations or Action Steps. Highest priority will be given to projects that address multiple issues. EDA:	3	
3. Collaborative Regional Innovation. Initiatives that support the development and growth of innovation clusters based on existing regional competitive strengths. Initiatives must engage stakeholders; facilitate collaboration among urban, suburban and rural (including Tribal) areas; provide stability for economic development through long-term intergovernmental and public/private collaboration; and, support the growth of existing and emerging industries.	1	
4. Public/Private Partnerships. Investments that use both public and private sector resources and leverage complementary investments by others government/public entities and/or non-profits.	1	
5. National Strategic Priorities. Initiatives that encourage job growth and business expansion in clean energy; green technologies; sustainable manufacturing; information technology (e.g., broadband, smart grid) infrastructure; communities severely impacted by automotive industry restructuring; natural disaster mitigation and resiliency; access to capital for small and median sized and ethnically diverse enterprises; and, innovations in science, health care and alternative fuel technologies.	1	
6. Global Competitiveness. Investments that support high-growth businesses and innovation-based entrepreneurs to expand and compete in global markets.	1	
Lenvironmentally-Sustainable Development. Investments that encompass best practices in "environmentally sustainable development," broadly lefined, to include projects that enhance environmental quality and develop and enplement green products, processes, and buildings as part of the green economy.	1	
PROJECT FEASIBILITY:		
B. Ordinances, comp plan or another local plan supports the project dea.	2	
. Uses of a Metrics to evaluate success.	2 .	
0. Budget is adequate for proposed activities. There is a source of natching funds for this project. "Yes confirmed" – in-kind is acceptable.	2	
1. There is a committed group of people or agency poised to take a ead role for implementation of this project who have the organizational apacity to carry out the project?	3	
4. Potential to address broad economic recovery issues.	1	
Total possible points = 20 Total		



Appendix 3

Project List



# Region Five Development Commission: Comprehensive Economic Development Strategy

# 2011-2015 Project List

2011 Projects Phase II of Eagle Bend Senior Center Todd County Cross Lake Communications and Cross Lake				See I set protection Security	
	Responsible Party	Vital	No.	<u>a</u> .	Projected Number of
	4	VICAL	Mores	Focus	Jobs Created
	62.500				
Support	Lake	×	Regional Branding: These two projects are in overlapping jurisdictions and involve making technology a cluster in the region and advertising technology availability.	×	ru.
	Brainerd Lakes Area Economic Development Corporation			×	10
	Brainerd Lakes Area Economic Development Corporation	×	Two projects submitted by the same party with similar goals and programing that dovetails together well. BLAEDC should be in contact with SCORE who already does similar work with retired executives.	×	IN.
Crow Wing Retired Executives Board Brainer Develo	Brainerd Lakes Area Economic Development Corporation			×	2
Staples Broadband Network Staples Ec	Staples Economic Development Authority			×	2
Hunt Utilities and Habitat High Hunt U	Hunt Utilities Group	×	Should be in contact with project 24.		
Self-sustaining PC's for People Region Five Commission	Region Five Development Commission				
CLC Inter-Campus public transit Region Five I	Region Five Development Commission				

Regional Irail Hilb			Should work with project 20.	×	
0					-
Employment Research/Survey	ldyourworld@gmx.com			×	0
Bridges Workplace Connection	Bridges Career Academies and Workplace Connection	×		×	m
Municipal Wastewater Technical Assistance	Region Five Development Commission				
Regional Marketing	Region Five Development Commission		This involves project involves the concepts of 4, 5, and 19 inclusive of other industries at a regional scale.	×	1
Regional Brownfield Assessment and Feasibility Study	Region Five Development Commission			×	Н
Platte River Trail to Soo Line Trail	City of Royalton		Should work with project 10 and 20.	×	1
Local Foods Distribution System	Region Five Development Commission	×	A retail expansion could operate in conjunction with project 19.	×	и
Staples Depot Renovation	Staples Historical Society	×		×	T
Local Arts Building	City of Menahga	×	This project should be taken to a regional scale for marketing and sale of local arts/culture including food.	×	8
Connect Paul Bunyan Trail to the Sioux Line Trail	Morrison County Community Development Commission	×	Should work with project 10 and 16.	×	2
Early Warning Sirens	Morrison County Emergency Management				
School Renovation for Senior Community	City of Eagle Bend				
ATV Trails for Summer Use	Timothy Township				
Crow Wing HRA Development with Habitat for Humanity	Crow Wing County HRA		Should be in contact with project 7.		

Industrial Park, Incubator, Micro Lending, Senior Housing, Workforce Development	Cass County Economic Development Corporation	×	Focusing on micro-lending for small businesses.	×	10
2012 Project	Responsible Party	Vital	Notes	ED	Projected Number of Jobs Created
Wadena County Growing Up Healthy Kids and Communities Partnership	Wadena County Public Health				
Shop Local- Shop Brainerd Lakes	Brainerd Lakes Chamber				
Prairie Bay Presents: Side Dish	Prairie Bay Grill and Catering				
Seasonal Lots in City Park	City of Menahga				
High School Career Advising	RMCEP, Inc.	×	As schools face ever-increasing budget cuts, it becomes difficult for rural high schools to provide thorough career counseling or college awareness programs. This program is designed to fill this gap and provide career counseling and guidance to youth in a holistic manner to help increase the likelihood of self-sufficiency through making quality career and post-secondary choices.	×	w
Connectivity	Karl Samp Consulting Services				
Brownfield Redevelopment Training	Region Five Development Commission	×	Brownfield Redevelopment Training is a project that will train qualified individuals within the region to advance their training of how to mitigate community projects.	×	33

Empower the Energy Theme Implementation with AmeriCorps Volunteer	RREAL/Conservation Corps of Minnesota			
Bridges Workplace Connection- Student Business Tours	Bridges Workplace Connection/ X Brainerd Lakes Chamber	The Workplace connection would like to fund 25 student tours of area businesses. This has been proven to increase the students awareness of careers, understanding of postsecondary connections, and local job opportunities.	×	7
Resiliency throughout the Region	Neighborhood Farm X Marketplace & Cooperative		×	2
Crow Wing County Talent Community	DEED	X The project focuses on connectivity between the employer and the job seeker - easy real time access to connect local talent to local employers thus improving wealth within our rural community thus, the Crow Wing County Talent Community.	×	2
BLAEDC "Executive" Program Initiative	BLAEDC		×	2
Todd County Home Extension Study Group History	Todd County Historical Society			
Northern Pacific Railroad Depot Renovation, Staples	Staples Historical Society		×	1
Carbine House	Crow Wing County Historical Society and Museum			

Business planning/consulting for the Arts and other small business	WCEDA		
BLAEDC's Entrepreneurial Initiatives	BLAEDC	×	5
Regional Google Mapping and Facebook Assistance	Community Development of Morrison County		
Region 5 Public Transportation System	Central Lakes College		
Reverse Migration Pilot Program	Green Island		
Menahga Museum Expansion for Cultural and Historical Preservation	Menahga Historical Society		
Scattered Site Redevelopment	Central Minnesota Housing X Partnership	Redevelop the scattered Site Replacement Program lots with a energy efficient homes that can be sold to a low income household.	
Season Extension of Local Food Production through Solar Thermal Applications	Happy Dancing Turtle Foundation/RREAL	To advance regional food and energy X security, this project endeavors to construct, deploy and monitor four solar heated high tunnels to demonstrate the regional economic opportunities for local food production and distribution through substantial season extension	m
H.E.ART Cache	Five Wings Art Council		
BLAEDC's "Tech Services" Initiative	BLAEDC	The Brainerd Lakes area currently has a cluster of more than 20 "Tech Service" companies who currently employ more than 1000 people. As a result of potential growth, BLAEDC has developed a fourtier initiative including: Expanding and attracting high-tech businesses; Expanding local infrastructure; Branding the Brainerd Lakes Area as a technology hub; Develop the workforce	en e

"Sounds of Spirit Lake"  Frisbee Golf in City Park  Small Cities Development Program- Comprehensive Rehabilitation  Partnership	BR&E Committee-Concerts	
	City of Menahga	
	Central Minnesota Housing Partnership	X X
Active Transportation Investments Region	Region Five Development Commission	In order to combat obesity in communities with high health inequities, we intend to increase opportunities for regular physical activity by addressing community design for safe nonmotorized transportation modes (Active Transportation). Active Transportation integrates physical activity into daily routines such as walking or biking to destinations such as work, school, errands, or parks.
Ensuring Affordable Housing by Brainerd Stabilizing Operating Costs through Solar Energy	erd HRA/ RREAL X	
PC's for People Brainerd Affiliate PC's fo	PC's for People Brainerd Affiliate	

CLC Staples Campus Rightsizing, Agriculture, Efficiency, Sustainability, and K-12 Career-Technical Partnership Project Scattered Site Replacement Program Brainerd HRA Garrison Exersites; One Step Toward Garrison Commercial Club a Healthier Community Menahga City Park-New Pavilion City of Menahga Ensuring Home Ownership by Stabilizing Operating Costs through Solar Energy  2013 Project Wadena Business Park Wadena Development Authority Resilient Region Five-County Public/Private Health Partnership Pix A Home Program  Central Minnesota, Inc.	
ard Garrison Commercial Club  City of Menahga  RREAL/Lakes Area Habitat for Humanity  Responsible Party Wadena Development Authority Resilient Region Health Care Champions  Oasis Central Minnesota, Inc.	ege × 1
ard Garrison Commercial Club  City of Menahga  RREAL/Lakes Area Habitat for Humanity  Wadena Development Authority  Wadena Development Authority  Resilient Region Health Care Champions  Oasis Central Minnesota, Inc.	
City of Menahga  RREAL/Lakes Area Habitat for Humanity  Responsible Party Wadena Development Authority Resilient Region Health Care Champions  Oasis Central Minnesota, Inc.	cial Club
Responsible Party Wadena Development Authority Resilient Region Health Care Champions Oasis Central Minnesota, Inc.	
Responsible Party Wadena Development Authority Resilient Region Health Care Champions Oasis Central Minnesota, Inc.	Habitat for
Responsible Party Wadena Development Authority Resilient Region Health Care Champions Oasis Central Minnesota, Inc.	
Wadena Development Authority Resilient Region Health Care Champions Oasis Central Minnesota, Inc.	Projected ED Number of rty Vital Notes
Resilient Region Health Care Champions Oasis Central Minnesota, Inc.	×
BLAEDC Entrepreneurial Initiative Brainerd Lakes Area Economic Development Corporation	a Economic oration

BLAEDC Advanced Manufacturing Initiative	Brainerd Lakes Area Economic Development Corporation (BLAEDC)	×	This project addresses the growing advanced manufacturing Sector that has more than 120 manufacturing companies within Crow Wing County – most of which are healthy and growing by adding	×	7	
			jobs or expanding their facilities.  Manufacturing is a high priority and has support from local manufacturers, the business community, municipal bodies and college programs that are training the young workforce for this sector.  Crow Wing County is poised for growth and is actively seeking manufacturers that are looking for a market in which to expand or relocate.			
BLAEDC Tech Services Initiative	Brainerd Lakes Area Economic Development Corporation			×	m	
BLAEDC Executive Initiative	Brainerd Lakes Area Economic Development Corporation			×	2	
Little Falls Local Food Hub	Community Development of Morrison County	×	This project is a local food hub where local growers can bring their food and have it distributed to customers. The need that is addresses is that local institutions such as schools, hospitals and restaurants would like to purchase local foods, farmers would like to find more value added crops to produce and the food would be fresher and healthier for the customers.	×	rv	
Todd County Broadband Initiative	Todd County Development Corporation					
Crow Wing Township Safe Room	Crow Wing Township	×	Crow Wing Township wishes to construct a safe room to protect vulnerable populations in the township from severe weather event such as tornados. This			

			project addresses one of the three primary human needs: Shelter.			
Re-habilitation of historic Ironton City Hall	City of Ironton					
Franchising Bridges	Bridges Workplace Connection			×	1	
Little Falls Area Recreation Complex	City of Little Falls					
Little Falls Community Schools Vegetable Garden-to-Cafeteria	Little Falls Community Schools ISD #482	×	This project is a 1.5 acre vegetable garden of which the majority of the produce will be used in the Little Falls Community Schools Food Service program. We are partnering with the Franciscan SisteLittle Our project is the Little Falls Community Schools Organic Vegetable Garden-to-Cafeteria program. As Morrison County is currently ranked as the 82nd county (out of 87) in the state in terms of its residents' health, we feel that raising and producing fresh vegetables for our students to eat is an avenue towards impacting the overall health of the citizens of Morrison County.			
City of Brainerd Civic Center ADA Accessibility Improvement	City of Brainerd					
Morrison County Tourism Project	City of Royalton	×	The cities of Morrison County have determined ways to work together to improve tourism potential which will have an impact on economic development for our county and region.	×	2	
Mt. Nebo Park Project	City of Hewitt	×	Mt. Nebo is located between the Cities of Hewitt and Wadena. Nebo is the highest point in Todd, Wadena, Crow Wing and Morrison Counties at 1540 feet	×	П	

oroject is exploring ting a public park at rould allow ski and i Mountain, horse, plus camping and ssibilities. The Nebo need for healthier opportunities for	Our rural region has limited access to X 4 high speed internet. The so-called "digital divide" is evidenced throughout our region, with some locations serving virtually unlimited access to the internet, while other areas there are little or no access available. This limited, inconsistent connectivity negatively impacts Health Deliver, Business and Education opportunities, and many other areas. All 11 Resilient Region themes have included a recommendation or action step that requires connectivity, or assumes connectivity will have a positive impact.		Camp Ripley Veterans State Trail is the X 3 missing link between the Paul Bunyan Trail and the Soo Line Trail. Once connected it will create the World's longest continuous paved trail. This project addresses the need of recreation, tourism development and economic development.
	Resilient Region Connectivity X Our rural region Champions "digital divide our region, wi virtually unlin while other area cacess availab inconsistent compacts Healt Education opportunity areas. All 11 Flave included action step the assumes connimpact.	City of Breezy Point	Camp Ripley Veterans Sate Trail X Camp Ripley V missing link be Trail and the S Trail and the S connected it w longest contin project addres tourism devel development.
	Virtual Highway Project R.	Channel Park Fishing Boardwalk C	Camp Ripley Veterans State Trail C

2014 Project	Responsible Party	Vital	Notes	ED	Projected Number of Jobs Created
Greater Minnesota Rising	Minnesota Rising			×	2
Local Food Innovation Center	Hunt Utilities Group	×	We envision a local food innovation center focused on the question of how to get more food grown locally and eaten locally.		
Roundtable Forums for the Advancement of Regional Food Systems	Hunt Utilities Group	×	In collaboration with University Extension and AURI, establish a series of food system Roundtables that engage key stakeholders, produce actionable results, and inform those engaged in food systems research. This would be a statewide collaboration of vested stakeholders working to scale-up regional food systems including entrepreneurship, production, distribution, processing, food safety, nutrition, and cooking skills.	×	2
TEDxMNLakes Project	Pine River Area Foundation	×	The TEDxMNLakes Project is designed to benefit the Resilient Region by prompting participating communities, organizations, and individuals to expand the conversation and connection on the Resilient Region's championed themes. The TEDxMNLakes Project will provide a platform for creative, innovative people and ideas for the benefit of change makers and inspired thinkers from our region and beyond, expanding the dialog within our regional community through ideas and concepts that foster all aspects of resilient living.	×	

		1
×	×	×
The project will define the attributes of a site based walkable community development that incorporates small-scale food production into and coexisting with a residential neighborhood. The housing focus will be structures that are affordable to build, own, and operate ("high performance"); microhousing, single family, duplex, multifamily, multi-use (owner's home and small business). Food production would range from small container and raised bed gardens, traditional backyard gardens, community gardens, and commercial scale high-tunnels, market gardens, and small livestock production.	This project is to develop the tools that will foster collaborative problem-solving skills required for the workforce of the future; connecting students (K-12 through college) into a live and highly interactive process of addressing real problems with real solutions. With the right web platform, Minnesota research and development can harness the creative power of the world to drive innovation locally. Through this process students can participate and become aware of the challenges and, more important, the opportunities that exist in an "open source" approach to creative effective problem solving.	This project is to educate young adults about the food system, the value of locally grown food, and overall food security. Through this process students become aware of the economic
×	×	×
Hunt Utilities Group	Hunt Utilities Group	Happy Dancing Turtle
Agriculturally Resilient Communities (ARC)	Crowd Source Solutions (AKA Live Open Science)	Food Youth Biz

		Opportunities in sustainable agriculture
		and local food systems.
Operation Community Connect	Tri-County Community Action	
Camp Ripley Veterans State Trail Marketing Plan	City of Little Falls	X The Camp Ripley Veterans State Trail X (CRVST) through Little Falls; a very important 32 mile missing link between 6 other existing bike trails. When the CRVST is completed it will become part of the longest, continuous paved off-road bike trail in the world! The trail would not only impact Little Falls and Central Minnesota, but create the "link" that would connect many Minnesota communities to each other. The City of Little Falls will need to complete several miles of the "missing link".
Enhanced Tech Service Marketing and Branding Initiative	Brainerd Lakes Area Economic Development Corp	X A cluster of professional and technical X S companies, in addition to our fiber infrastructure have created an opportunity to support and grow the technology services sector and workforce for our area. The Tech Services Workforce Development Committee formed four strategies to achieve this goal: Marketing and branding, Workforce and training, Infrastructure, and Economic Development.
EXEC Connect - Strategy Development and Pilot	Brainerd Lakes Area Economic Development Corp	X X 1
IT Computer Immersion Camp	Bridges Workplace Connection	X Research and develop an "IT Computer X 2 Career Immersion" linking the key elements (technical skills, foundational skills, business experience) of the Bridges Program. The Career Immersion activity is the next step in the career exploration process. It would bring together students

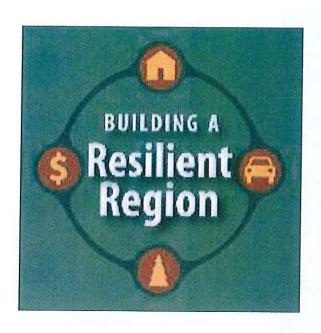
			from all sites, one week event of tours, speakers and personal development activities. It not only provides a total career experience but creates a career support system for future questions.		
Redevelopment Plan for Brainerd Oaks	Crow Wing County HRA				
Virtual Highway Infrastructure Project	Resilient Region Connectivity Champions	×	This proposal focuses on the infrastructure needs for Broadband that have yet to be met. It moves from planning and data gathering to implementation. The goal established by the Resilient Region plan calls for 95% of the households in the five-county area to be served.	×	1
County State Aid Highway (CSAH) 3 Safety Improvements	Crow Wing County				
Taking Care of our Elderly	Comfort Keepers				
2015 Project	Responsible Party	Vital	Notes	ED Focus	Projected Number of Jobs Created
The Purple Carrot Market			Little Falls Co-op is working to establish the Purple Market—a retail grocery store featuring fresh, local and natural foods in LF historic DT. Establishing a cooperatively owned, local consumer food market featuring foods grown or produced locally will offer area residents greater access to nutritious foods.  Working with local farmers, CSAs and SPROUT (local food hub) will benefit the area economy.	×	ru

GPS: Global Position System for Greater Potential Synergy	НОТ		×	2
Development of State-of-the-art ED Website	BLAEDC		×	<b>1</b> -1
Long Prairie Area Fiber Project to Jump-Start Todd CTY Rural Broadband	X X	The Long Prairie Area Fiber Project to Jump-Start Todd County Rural Broadband will provide a fiber ring around the Long Prairie area to provide fiber to the premise and enable expansion to outside rural areas of Todd County.	×	10
No More Secrets	Wellness in the Woods			
High Growth Sector- Bringing fast electric car charging stations to Central MN	RREAL		×	5
Cows for Clean Water	X X	This project will promote best management grazing and cropping practices by developing market opportunities around livestock production that increases soil health and water quality. While cattle ranching and agriculture in general, often contribute to the degradation of water quality, alternatives to this norm do exist.		
Home-Based Business Enhanced Involvement	BLAEDC X	BLAEDC will continue to build relationships and connections with the 5000 homebased businesses in Crow Wing County. We want to define and identify strategic categories of homebusinesses to initiate and implement a BRE program with these strategic companies. We will develop our network and have our volunteers and networks feed us home-based businesses that they connect with.	×	Ly.

4	2	2	m	п	1	
×	×	×	×	×	×	
This project seeks to empower individual teaching artists and art orgs through comprehensive training/mentoring program that provides the needed tools, strategies and methods for developing, teaching and sustaining older adult art classes/programs in any art discipline in a variety of settings from community centers and libraries to care facilities and memory care.			The Bridges Career Academies and Workplace Connection Program provides services to 23 high schools in central MN, working to close the gap between HS students and the workplace. We propose to add a Service Learning component to the existing programs, Bridges teachers will assist students in identifying community projects, developing a list of needed resources and conducting the project.			This planning will build on preserving the natural resources of the Dower lake Recreational Area (DLRA) by providing and maintaining the shoreline and hopefully provide examples of restorations others can use for their projects. In turn the plan will work toward developing nature trails on parkland that will offer bird watching,
×			×			×
Screen Porch Productions	Bridges Workplace	Employment Enterprises	Brainerd Chamber	BLAEDC	BLAEDC	Staples Parks & Rec
Teaching Artists and Arts Orgs training/Mentoring	Bridges Career Depot	Enterprise Market Expansion	Bridges Career Academies and workplace connection Service Learning Project	Natural Resources for ED Enhances Activity	Grow Exec Services	Dower Lake Rec Area Planning, implementation and renovation plans

		wild creatures, plant life and a nature	
Camp Ripley/Vets State Trail	Camp/Vets Trail Group	Albertage and the park.	
Rural MN SME Crowdfunding	NCEDA	NCEDA is seeking assistance to gain  knowledge and develop training modules aimed at informing Economic Development professionals and small to med. sized businesses throughout the region about investment crowdfunding. We will become the go-to agency in MN that would result in creating and hosting a web portal that offers investment crowdfunding information in rural MN	ın
Choose Health Pine River	X X	This project will be a smaller scale program modeled after Lakewood Hospital's successful Choose Health program. Doctor's will be able to offer patients experiencing food insecurity referral to fresh, healthy produce, in the form of a locally produces CSA share. While HDT is positioned to provide these shares, additional growers would be recruited as the program develops. Recipients are chosen based on current health needs and income. Nutritionists and educators will be utilized to educate the CSA share members on healthy cooking and meal preparation	
Enhanced marketing for Advanced MFG Initiatives	BLAEDC	×	1
Little Falls Township Emergency Operations Center	LF Township		
CACFP Enhancement	Region Five Development X Commission	R5DC in conjunction with Hungerfree X Minnesota/Hunger Impact Partners awarded grants in the amount of \$5,000	6

ability to feed nutritious locally produced to 9 childcare facilities in Todd and Crow Wing counties to allow them to enhance annually these providers will be brought together to share best practices. We are materials and resources to further their with additional training, informational interested in taking this a step further purchase of needed equipment. Bifoods to the children in their care. their meal programs through the



# Appendix 4

# Status of Economic Development Project Submittals





The Purple Carrot Market; Little Falls Food Co-op



Rural Broadband; TCDC



Cows for Clean Water; Happy Dancing Turtle



Home-Based Business Enhancement Involvement; BLAEDC



Teaching Artists and Art Org Training/Mentoring; Screen Porch Productions



Bridges Career Academics and Workplace Connection Service Learning Project; Brainerd Chamber of Commerce



Dower Lake Rec Area Planning; Staples Park and Recreation



Rural MN SME Crowdfunding; NCEDA



Choose Health Pine River; Happy Dancing Turtle



CACFP Enhancement; R5DC



Local Food Innovation Center; Hunt Utilities Group



Roundtable Forums for the Advancement of Regional Food Systems; Hunt Utilities Group



TEDxMNLakes Project; Pine River Area Foundation



IT Computer Immersion Camp; Bridges Workplace Connection



Agriculturally Resilient Communities (ARC); Hunt Utilities Group



Enhanced Tech Service Marketing and Branding Initiative; Brainerd Lakes Area Economic Development Corporation (BLAEDC)



Camp Ripley Veterans State Trail; City of Little Falls



Virtual Highway Infrastructure Project; Resilient Region Connectivity Champions Group



Food Youth Biz; Happy Dancing Turtle



Crowd Source Solutions; Hunt Utilities Group



Morrison County Tourism Project; City of Royalton



Little Falls Community Schools Vegetable Garden-To-Cafeteria; Little Falls Schools ISD #482



Mt. Nebo Park Project; City of Hewitt



Little Falls Local Food Hub; Community Development of Morrison County



Crow Wing Township Safe Room; Crow Wing Township



BLAEDC Advanced Manufacturing Initiative; Brainerd Lakes Area Economic Development Corporation (BLAEDC)



Camp Ripley Veterans State Trail; Camp Ripley Veterans State Trail Group (LF)



Virtual Highway Project; Resilient Region Connectivity Champions Group



Resilient Region Five County Public/Private Health Partnership; Resilient Region Health Care Champions



High School Career Advising; RMCEP



Brownfield Redevelopment Training; Region Five



Bridges Workplace Connection-Student Business Tours; Bridges Workplace Connection/Brainerd Lakes Chamber



Recreating Local Foods Distribution Resiliency throughout the Region; Neighborhood Farm Marketplace & Cooperative



**Crow Wing County Talent Community; DEED** 



Scattered Site Redevelopment; Central Minnesota Housing Partnership



Season Extension of Local Food Production through Solar Thermal Applications; Happy Dancing Turtle Foundation/RREAL



BLAEDC's "Tech Services" Initiative; BLAEDC



Ensuring Affordable Housing by Stabilizing Operating Costs through Solar Energy; Brainerd HRA/ RREAL



Active Transportation Investments; Region Five



BLAEDC's Executive Initiative; BLADC



Crow Wing Entrepreneurial Initiative; BLADC



Micro Lending for Small Business; NCEDA



Staples Depot Renovation; Staples Historical Society



Local Foods Distribution System; Region Five



Expansion of Bridges Workplace Connection; Bridges Career Academies



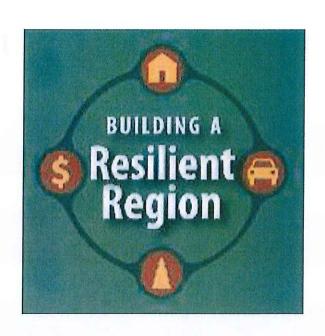
Expansion of High Performance Energy Efficiency Housing; Hunt Utilities Group



Arts Sector Expansion; Region Five Development Commission



Connect Paul Bunyan Trail to the Soo Line Trail; Morrison County Community Development Commission



# Appendix 5

List of Governing Body and CEDS Strategy Committee Members



**Comprehensive Economic Development Strategy: 2015** 

#### 2015 EDD Governing Body

304.2 ©(2) The District Organization must demonstrate that its governing body is broadly representative of the principal economic interests of the Region, including the private sector, public officials, community leaders, representatives of workforce development boards, institutions of higher education, minority and labor groups, and private individuals. In addition, the governing body must demonstrate the capacity to implement the EDA-approved CEDS.

It should be noted that the Governing Body was formed to represent all major interests in the community. Membership includes both private and public sector representatives, along with public leaders. Membership also comes from those populations traditionally considered to be under-represented. A list of members follows. This is the Governing Body of the Economic Development District (the EDD) and is comprised of the NCEDA Full Corporation and the Full Region Five Development Commission. This group meets bi-annually to review the CEDS as the tool that informs and implements the economic development strategy of the region.

Dave Pritchett John Benson Rosemary Franzen Bob Kangas Tom Lillehei Alex Weego Sheldon Monson Duane Johnson Katy Botz Bill Kern Alan Perish Barb Becker Sharon Ballou Paul Nieman, Jr. Mark Platta Chris Hadfield Diane Jacobson Andrea Lauer John Poston David Anderson Sally Fineday Craig Nathan	Public leadership-City of Brainerd Public Leadership-Cass County Town Boards Public Leadership-Crow Wing County Commissioner Public Leadership-Cass County Commissioner Public Leadership-Crow Wing County Municipalities Public Leadership-Todd County Municipalities Public Leadership-Wadena County Commissioner Public Leadership-Morrison County Commissioner Public Leadership-Region Five School Boards Public Leadership-Wadena County Town Boards Public Leadership-Todd County Town Boards Public Leadership-Todd County Commissioner Public Leadership-Region Five School Boards Public Leadership-Morrison County Town Boards Public Leadership-Morrison County Town Boards Public Leadership-Crow Wing County Town Boards Employment and Training Sector-Higher Education Public Leadership-SWCD- Soil and Water Conservation Public Leadership-Morrison Co. Municipalities Public Cass Co. Municipalities Public Leadership-Wadena County Municipalities Public Leadership-Tribal MN Workforce Dev. Rep.
5	Public Leadership-Tribal
174	
Steve Hall	Camp Ripley Rep
Chuck Parins	Public Leadership – Morrison County

Steve Gertken	Private
Steve Hanson	Public
Jennifer Russell	Public
Alex Weego	Public

Public Dean Uselman Bill Palmer Private Private Bruce Heilman Jon Vetter Private **Bonnie Lampert** Private Private Ronald Bieganek Daniel Beach Private Private William Stearns Virginia Knudson Private Mark Hanson Private Dan Bullert Private Public Rick Utech Scott Watland Private Private Tiffany Hirschey Frank Lamb Private **Public Bob Voss** Mo Durheim Public **Brenda Thomes** Public

#### 2015 CEDS Strategy and Resilient Region Project Planning Form - Review Committee

It should be noted that the CEDS Strategy Committee reviews all of the regions submittals for projects. Membership includes both private and public sector representatives, along with public leaders. Membership also comes from those populations traditionally considered to be under-represented. A list of members

follows. This group convenes to review the project planning forms and to prioritize projects.

303.2 Strategy Committee means the committee or other entity identified by the Planning Organization as responsible for the development, implementation, revision or replacement of the CEDS for the Planning Organization.

303.6 (1) CEDS Strategy Committee. The Planning Organization must appoint a Strategy Committee. The Strategy Committee must represent the main economic interests of the Region, including the private sector, public officials, community leaders, private individuals, representatives of workforce development boards, institutions of higher education, minority and labor groups, and others who can contribute to and benefit from improved economic development in the relevant Region. In addition, the Strategy Committee must demonstrate the capacity to undertake a collaborative and effective planning process.

#### CEDS Project Review Committee 2015 – Strategy Committee

**Private** 

Bob McLean Hunt Utilities Group, Community Leader
Stacey Stockdill EnSearch Inc., Private Sector/Private Individual
Tim Rice Lakewood Hospital, Private Sector/Healthcare
Jason Edens Private Sector/Energy, Community Leader

Public

Katherine Machendanz Todd County Public Health

Sandy Voigt R5DC and Workforce Investment Board

Steve Voss MNDOT

Larry Lundblad Higher Education
Andrea Lauer Public Official

Tad Erickson CWC Planning and Zoning, Community Leader

Cheryal Lee Hills R5DC, Community Leader

Dawn Espe R5DC

Non-profits

Carol Anderson Morrison County EDO, practitioner
Sheila Haverkamp Crow Wing County EDO, practitioner
Mark Hanson Wadena County EDO, practitioner
Rick Utech Todd County EDO, practitioner
Gail Leverson Cass County EDO, practitioner

Jaime Villalaz Latino EDO
Jennifer Bergman HRA/ Housing

Pam Mahling West Central Telephone, connectivity

Dank Frank Initiative Foundation, philanthropic agency community leader
Todd Holman Nature Conservancy/Natural Resources, Community Leader

Deanna Hemmesch CMHP/Housing, Community Leader

Anna Gruber NJPA/ Cities and Counties Specialist, Community Leader

Craig Nathan Rural MN CEP/WIB
Chad Coauette NJPA, Community Leader

The strategy committee is comprised of representatives from the Resilient Region Advisory Board to ensure connection of the CEDS to the HUD Sustainable Communities Regional Plan, the "Resilient Region Plan" as well as additional economic development practitioners, and private sector individuals.

# 2015 Vital Project Selection Process

2015 Vital Projects

Purple Carrot Market

Rural Broadband



**Bridges Career Academies and** 

Workplace Connection

Teaching Artists and Arts Org

Training/Mentoring

**Enhancement Involvement** 

Home-Based Business

Cows for Clean Wat

Dower Lake Rec Area Planning

Rural MN SME Crowdfunding

Choose Health Pine River

CACFP Enhancement

#### CEDS/Resilient Region

#### Vital Projects Selection Process

There are 22 projects to be evaluated.

The project submittals will be evaluated using a score and rank process based on criteria established from the HUD/DOT/EPA Sustainable Communities grant, from EDA investment priorities, from perceived project feasibility and some evaluator discretion.

- > Evaluators will be separated into 4 groups of reviewers
- > Each group will have a set of either 5 or 6 project submittals to review
- Each person will share their score and rank of each project with others at the table
  - o You will fill in the points summary form
- ➤ Identify, as a group/table your top TWO projects, based on evaluation criteria.

# For a total of 8 priority projects at 2 per table

- > The four tables then present their top two project ideas to the entire body of evaluators.
- > The eight ideas presented to the large group are identified as vital projects.
- Discussion on whether two more projects make the cut.
- > Agencies whom take leadership roles on each project will be identified

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